Date:	Surname:		<b>Ferguson Law</b>
<b>Retail Client</b>	<ul> <li>Professional Client</li> </ul>	□ Eligible Counterparty	Financial Services Ltd

#### **Factfind - Private Customer**

The information requested in these pages is entirely confidential. It is both personal and financial information which is essential in assisting your adviser in offering you the best available advice as required by the Financial Services and Markets Act 2023. Periodically, your adviser may have to confirm that the information is still current. It may not be necessary for you to complete all sections of the form, however, in general terms, the more information you provide, the better the advice you'll receive.

• Section 1: General Information – What are your financial goals? (please mark as relevant)	(X)
Providing for your family in the event of your death or permanent ill-health	
Planning your retirement – pre-retirement	
Planning your income – post-retirement	
Reducing your tax bill	
Producing a good return on your savings	
Increasing your income	
Planning for School Fees	
Mitigating Inheritance Tax	
Raising Capital for a specific purpose	
Any other matter – please specify:	

# •Section 2: Personal Details:

You:	Your partner – please state relationship:
Full Name:	Full Name:
Address:	Address if different:
Telephone numbers:	Telephone Numbers:
E-mail address:	E-mail address:
How do you prefer us to contact you?	How do you prefer us to contact you?
Date of Birth:	Date of Birth:
Occupation/Date of retirement:	Occupation/Date of retirement:
National Insurance Number:	National Insurance Number:
State of Health: good/poor smoker: yes/no	State of Health: good/poor smoker: yes/no
Wills: Have you made a will?	Wills: Have you made a will?
If so, what are the main provisions?	If so, what are the main provisions?
Do you have a Power of Attorney in place?	Do you have a Power of Attorney in place?
Have you made any lifetime gifts above the annual allowances?	Have you made any lifetime gifts above the annual allowances?
If so, please provide brief details in section 11	If so, please provide brief details in section 11

#### •Section 3: Your attitude to risk

In terms of the type of investment which may be judged as suitable for you, we will ask you to complete a 'risk profiling questionnaire'. The answers you give will be input to a computer program, and the output will help us determine what level of risk if any, may be appropriate for you.

If you feel that you would not wish to take any risk with your monies and only require products which offer a guaranteed return or guaranteed income, please advise.

Examples of such products are Bank Deposits, National Savings Products, Secure Lifetime Annuities YES/NO

Risk Profile Questionnaire Provided for completion – see separate document

YES/NO

#### •Section 4: Family Commitments/Dependents if any:

Child's Name:	Age/Date of Birth	Does child live with you?	Still Dependent?
Any other Dependants:	Age	Relationship to you	Other comment
Have you previously been widowed?	YES/NO	If yes, who inherited deceased spouse assets?	

## •Section 5: Assets – please give approximate values:

State if held

	Self	Partner	Jointly
Main Residence	£		
Second property or other property	£		
House contents/personal effects	£		
Single value assets (e.g. antiques, jewellery)	£		
Quoted Stocks & Shares	£		
Cash ISA's	£		
Other ISA/PEP holdings	£		
Bank/NSI/Building Society Deposits	£		
Unit Trusts/OEIC holdings	£		
Any other assets, please state: (other than life policies and pensions which go in section 9)	£	£	£
TOTAL ASSETS FOR IHT IF RELEVANT	£	£	£

•Section 6: Total Liabilities - please give ap		State if held	
	Self	Partner	Jointly
Mortgage Amount – Main Residence	£		
Type of Mortgage/Term to repayment			
Mortgage - other property	£		
Type of Mortgage/Term to repayment			
Personal Loans/Other Finance/HP	£		
Credit Cards	£		
Bank Overdraft	£		
Any other liabilities:	£		
Have you ever been declared bankrupt or had credit refused?			

## •Section 7: Monthly Commitments/ Liabilities - please give approximate values:

State how held:	Self	Partner	Jointly	
Mortgage Payments	£			
Personal Loan Payments/Credit Card Payments	£			
Council Tax/Utility Bills	£			
Food/Clothing/other expenses	£			
Savings Commitments	£			
Life Assurance/Pension Plans	£			
Any other expenses, e.g., maintenance	£			
TOTAL CURRENT MONTHLY OUTGOINGS/EXPENSES	£			

## Adjusted Future Expenses in Retirement (where relevant) - how do you expect the above to change?

State expenses which will no longer apply E.g. Mortgage, Pension Savings

Sel	f	Partner .	Jointly
	£		
	£		
	£		
EXPECTED REVISED MONTHLY EXPENSES ONCE RETIRED	£		

# Additional Non-Essential Expenditure (where not included above, e.g. holidays, cars etc.)

	Self	Partner	Jointly
	£		
	£		
	£		
NON-ESSENTIAL EXPENDITURE NOT INCLUDED	£		
ABOVE			
OVERALL TOTAL INCOME NEED	£		

## •Section 8: Annual/Monthly Income – and any expected change in income:

Please give approximate values, and state if ANNUAL or MONTHLY.

Self		Partner	Expected changes?
Income as an employee – gross/net If includes bonus, give breakdown	£		
Income from self-employment	£		
Private Pension Income – Type	£		
State Pension (payable from age )	£		
Investment Income – State Type e.g., bank interest, property rental income	£		
Any other income (including P11D benefits)	£		
TOTAL INCOME	£		
Less Expenses (state annual or monthly) FROM SECTION ABOVE	£		
TOTAL DISPOSABLE INCOME (state monthly or annual)	£		
Maximum rate of Tax payable			

•Section 9: Existing Pension, Life Assurance Plans & income Protection arrangements: (if you have more than the space allows, please list separately):					
	e space anows, pieas	e nst separatery).			
SELF	Current Value or	Start/ F	Premium		
Type of Plan & Company	Estimated Benefit	Maturity date Pa		Comments	
Company	Latinated Benefit	Watarity date 1 a	Jabieri ald		
Employee Benefits?					
If so, please state					
PARTNER/SPOUSE					
PARTNEN/3P003E					
Type of Plan &	Current Value or	Start/ F	Premium		
Company	Estimated Benefit	Maturity date Pa	yable/Paid C	Comments	
Employee Benefits?					
If so, please state					
			1	I	
<ul> <li>Section 10: Environment</li> </ul>	tal, Social and Corpor	rate Governance (I	ESG) - Inve	stment Prefere	nces
How important is it that you	ır monies invest only in	socially responsible	e areas of inv	estment?	
Tiow important is it that you	il monies investionly in	Socially responsible	e areas or inv	esument:	
Very important []	Somewhat in	nportant []		Not important	
		6.11			
Depending on above outco	ome, please answer the	following questions	S:		
Would you like to invest so	lelv into ethical funds?	YES/NO			
	· <b>,</b> ····-	. =			
Is it important for you to know	ow that the funds you in	nvest in take accou	nt of ESG crite	eria? YES/NO	
Ana thana any anaga in which	ala viai vivavilal muafau mat	. to inventO : o tobo		oto VEC/NO	
Are there any areas in which Any additional issues/comm		to invest? i.e. toba	cco, armamer	nts YES/NO	
Arry additional issues/comi	nents in this respect.				

Date:	Date:
Signature Self:	Signature Partner:
I/We have received a business card, Client Agreement	t For Investments and Customer Privacy Statement.
understanding that it will be used in the strictest conf take up any recommendation or suggestion.	
This information provided is correct to the best of my	knowledge and has been provided on the
Declaration:	
IMPORTANT NOTE: If you have not filled in this form yourself, please read the before signing the form. Any advice given may be affected incorrect. Depending on the complexity of the advice required.	ed if the information provided on the form proves to be
PLEASE INCLUDE THEM HERE. PLEASE MENTION RELEVANT.	ANY FURTHER INFORMATION YOU FEEL MAY BE
IF YOU HAVE ANY MEDICAL CONDITIONS WHICH A PLEASE INCLUDE THEM HERE. PLEASE MENTION	RE RELEVANT TO RETIREMENT PLANNING, ANY FURTHER INFORMATION YOU FEEL MAY BE
Section 11: FOR WHAT REASON IS ADVICE BEING SOUGHT? WHAT ARE YOUR CURRENT PRIORITIES?	

Client Factfind September 2025 Version